

Procurement Title

Supply & distribution of Rock Salt

Procurement Option

Call off contract via Yorkshire Purchasing Organisation (YPO) framework 1088 (Winter Maintenance) to be completed via mini competition.

New or Existing Provision

Existing provision which is due to expire on 31st July 2022.

Estimated Contract Value and Funding Arrangements

The total contract value to be procured is between £4,000,000 and £8,000,000. The contract value will fluctuate dependent on weather conditions.

Average annual value £1,222,327.47 (based on last 4 years spend)

Contract Duration

The contract will be let for a period of 4 years (01 August 2022 to 31 July 2026).

Lotting

The contract will be let via the Yorkshire Purchasing Organisation (YPO) framework for Winter Maintenance. The framework consists of 9 lots and a mini competition will be conducted under Lot 1 (Supply of Brown Rock Salt).

Evaluation

The original framework was established by evaluating the suppliers against the following criteria:

- 15% quality
- 15% delivery and customer service
- 10% social value
- 60% price

The mini competition will be completed by YPO and will be evaluated on 100% price.

Contract Detail

Since 1988, the County Council has operated an 'in season' stock replenishment system, whereby the salt supplier maintains stock levels between pre-defined minimum and maximum levels during the winter. Every local highway authority should have appropriate salt stockholding to meet defined resilience standards, all in line with current best practice.

The County Council stockpiles around 24,000 tonnes of salt including strategic reserves, to cover all potential eventualities. Salt is treated with 3% 'Safecote' which provides better distribution on the road and removes the wind-blown problems associated with untreated salt.

The majority of requirements under this contract will be for 6mm brown treated rock salt, however, the framework will also allow the purchase of 6mm brown untreated rock salt to replenish grit bins and salt piles. The County Council currently use a

traditional scheme which allows for the County Council to manage and monitor its stock and replenish via placing orders with the supplier as and when required.

The current contract is a call off contract under the Yorkshire Purchasing Organisation (YPO) framework agreement with Compass Minerals. This contract was completed via a mini competition based on 100% price. In previous years this supply has been tendered by the County Council however this resulted in an increase in annual costs and minimal interest from the market due to small volumes of requirement for the large mining and distribution organisations.

The use of a pre-established, compliant framework removes the need for the County Council to complete its own tender exercise, freeing up resources, ensuing robust pre-qualification of suppliers whilst also providing competitive rates through aggregated volumes. The use of the Yorkshire Purchasing Organisation (YPO) Winter Maintenance Framework has been compared to other similar 3rd party frameworks and was deemed the most suitable option for the County Council.

The contract value will fluctuate dependent on weather conditions. The previous 4 year's spend is outlined below:

2018 – 2019	£1,204,843.19
2019 – 2020	£ 732,112.89
2020 – 2021	£1,430,026.33
2021 – 2022	£ 653,137.11 (to January 2022)

It is expected the contract value (over a 4 year term) will be between £4,000,000 and £8,000,000.

Procurement Title:

The Provision of Waste Transport Services at Lancashire's Household Waste Recycling Centres (HWRCs).

Procurement Option:

Above Threshold Open Tender.

New or Existing Provision:

Existing provision – the current arrangements expire on 31st March 2023

Estimated Contract Value and Funding Arrangements:

The estimated annual value of this contract is £2,700,000.

The estimated total contract value is £16,200,000 over the maximum term.

This will be funded, as currently, from the Waste Service revenue budget.

Contract Duration:

Initial contract term of 3 years (1 April 2023 to 31 March 2026) with an option to extend beyond the initial term for a maximum of a further 3 years in 12 monthly increments. Maximum end date 31 March 2029.

Lotting:

The contract will be let in three lots by area (Eastern, Northern, and Southern) or as one whole contract. Bidders will be able to submit a bid for each individual lot or as a 'global' bid for all three lots.

Evaluation:

Quality Criteria 10% (Social Value)	Financial Criteria 90%
--------------------------------------------	-------------------------------

The Quality Criteria will include mandatory social value requirements with a proportion of the percentage allocated to environmental sustainability initiatives.

Financial criteria will be evaluated on the basis of transport costs. Tenderers will be requested to bid in line with a robust specification / contractual terms and conditions and therefore additional quality criteria (over and above social value commitment) are not required, resulting in a higher financial weighting being applied.

As part of assessing a supplier's technical and professional ability, it is intended that a selection criterion is included that requires tenderers to provide a Carbon Reduction Plan, confirming the supplier's commitment to achieving Net Zero by 2050 in the UK, and setting out the environmental management measures that they have in place and utilised during the performance of the contract. Whilst the estimated contract value for this procurement is less than the £5million p.a. mandatory inclusion threshold, both the subject matter and significant value of the contract over the term makes such a criteria a reasonable inclusion in the evaluation.

Contract Detail:

Currently the transportation of wastes and recyclables from Lancashire County Council's household waste recycling centres (HWRCs) is provided through a contract with SUEZ Recycling and Recovery UK Ltd which expires on the 31 March 2023.

The intention is to issue an invitation to tender split into four Lots that cover the administrative county of Lancashire for all relevant HWRC material.

Lots will be split as follows:

Eastern Lot 1	District
Barnoldswick HWRC, West Close Road, Barnoldswick,	Pendle
Burnley HWRC, Balderstone Lane, Burnley	Burnley
Clitheroe HWRC, Henthorn Road, Clitheroe	Ribble Valley
Longridge HWRC, Chapel Hill, Longridge	Ribble Valley
Altham HWRC, Whinney Hill Lane, Altham	Hyndburn
Haslingden HWRC, Clough End Road, Haslingden	Rossendale

Northern Lot 2	District
Carnforth HWRC, Scotland Road, Carnforth	Lancaster
Lancaster HWRC, Ovangle Road, Lancaster	Lancaster
Fleetwood HWRC, Jameson Road, Fleetwood	Wyre
Lytham HWRC, Saltcotes Road, Lytham	Fylde
Garstang CRRC Cloughton Industrial Estate, Catterall	Wyre

Southern Lot 3	District
Preston HWRC, Tom Benson Way, Preston	Preston
Skelmersdale HWRC, Glenburn Road, Skelmersdale	West Lancashire
Burscough HWRC, Abbey Lane, Burscough	West Lancashire
Farington HWRC, Flensburg Way, Farington	South Ribble
Chorley HWRC, Off Coppull Lane, Chorley	Chorley

Lot 4 – Combined (Lots1-3)

Contracts will be awarded either as individual lots 1-3, or as a single lot 4, dependent on which model offers the Council best value.

The successful tenderer(s) for each lot will provide transportation of a range of materials including residual wastes and asbestos to the Council's existing disposal facilities; and the transportation of a number of other materials which can be recovered, such as green waste, paper and card, glass, cans, plastics, ferrous metals, mattresses and hardcore ('inert').

Quality issues can only affect very limited elements of the service (as logistics inefficiency mainly impacts the contractor and not the Council). These elements will be protected by inclusion of robust provisions in the contract specification, and as such, the evaluation procedure will place the main emphasis on the transportation costs tendered by each bidder.